

Essociates Group Becomes Reseller for Ironwood's FIX Products

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Essociates Group, Inc. (Essociates Group) and Ironwood Computer Systems Inc. (Ironwood) have entered into an agreement whereby Essociates Group will become a reseller of Ironwood's forms inventory management products. Essociates Group has been licensed by Ironwood to market two software products, **FIXPro** and **FIXLite**. Ironwood will provide professional services, including pre-sales support, through Essociates Group. Media updates and diagnostic support will be provided directly to end-users by Ironwood.

"Many of our customers have the daunting task of managing paper-based forms inventory and distribution tasks in conjunction with distributing electronic forms throughout their user base. **FIXPro** provides complete, cost-effective solutions for automating all these processes." It is an important addition to our solution services that we offer to our clients", said Ray H. Killam, President and CEO of Essociates Group.

"Essociates Group has an excellent reputation throughout the business forms industry, both as educators and solution providers," said Dan Davis, President of Ironwood. "Their decision to become a value-added reseller of **FIXPro** and **FIXLite** and to integrate this solution into their product offerings will enhance customer satisfaction".

Headquartered in Overland Park, KS, and with offices in San Jose, CA and Springfield, MO, **Essociates Group, Inc.** is a consulting firm focused on the business forms industry. Besides software sales, Essociates Group also offers its Enstruction Series, a broad variety of training courses for forms professionals; Enformation Central, a members-only knowledge base resource on their web site; and forms consulting, hands-on application of forms design and management expertise.

A Canadian company headquartered in Mississauga, Ontario, **Ironwood Computer Systems Inc.**, is a company dedicated to providing the best software solutions for distribution, inventory control, and purchasing on the market. Their products have been sold to financial and distribution organizations within North America since 1978. With its dedicated people and innovative technology, Ironwood offers outstanding service and support to its clients.

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